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- (unordered) choice of transportation
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As we shall see, quite different econometric techniques are used for the two types of models.
Multinomial Logit Model

- We first consider *unordered*-choice models. Two models are common again, logit and probit. Due to the need to evaluate multiple integrals of the normal distribution, the logit model becomes more popular.

- Let $Y_i \in \{0, 1, 2, ..., K\}$. Then, the multinomial logit model specifies the following probabilities for alternatives: for $j = 0, 1, ..., K$,

$$
    \Pr(Y_i = j) = \frac{\exp \left( \beta_{j0} + \beta_{j1} X_i \right)}{\sum_{k=0}^{K} \exp \left( \beta_{k0} + \beta_{k1} X_i \right)}.
$$
The parameters in the model are *identifiable* up to normalization. To see this, multiply all the coefficients by a factor $\lambda$. Do the probabilities change?

A convenient normalization is setting the coefficients of one alternative, say $j = 0$, to zero. Thus,

\[
\Pr(Y_i = 0) = \frac{1}{1 + \sum_{k=1}^{K} \exp(\beta_{k0} + \beta_{k1} X_i)},
\]

\[
\Pr(Y_i = j) = \frac{\exp(\beta_{j0} + \beta_{j1} X_i)}{1 + \sum_{k=1}^{K} \exp(\beta_{k0} + \beta_{k1} X_i)}, \quad \text{for } j \neq 0.
\]
Independence of Irrelevant Alternatives

Note that the log odds-ratios between two alternatives are only expressed as a function of the parameters of the two alternatives, but not of those for any other alternatives.

$$\log \left( \frac{\Pr(Y_i = k)}{\Pr(Y_i = 0)} \right) = \beta_{k0} + \beta_{k1} X_i.$$
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\]

- This is called the **Independence of Irrelevant Alternatives (IIA)**. This is a convenient property as regards estimation. From a behavioral viewpoint, this is not so attractive.

- This property follows from the independence and homoskedasticity of errors in the original structural model.

\[
Y_{ki}^* = \beta_{k0} + \beta_{k1} X_i + u_{ki}
\]

\[
Y_i = k \text{ if } Y_{ki}^* > Y_{ji}^*, \text{ for all } j \neq k,
\]

where \( u_{ki} \) follows the Type I extreme value distribution

\[
F(u_{ki}) = \exp \left( - \exp \left( -u_{ki} \right) \right).
\]
Example: Violation of IIA

Consider a choice of transportation between car and *red* bus, which are only currently available transportation in a city. Suppose that the choice probabilities are equal:

$$\Pr(\text{car}) = \Pr(\text{red bus}) = 0.5 \implies \frac{\Pr(\text{car})}{\Pr(\text{red bus})} = 1.$$
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- Suppose a city government introduces blue bus that is identical to red bus except for color. It is reasonable that the behavior of car drivers will not be affected at all by the introduction of blue bus. And people using bus are spilt evenly between blue and red bus. Thus,

\[
\Pr(\text{car}) = 0.5, \ \Pr(\text{red bus}) = \Pr(\text{blue bus}) = 0.25, \ \frac{\Pr(\text{car})}{\Pr(\text{red bus})} = 2.
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- However, the IIA implies that the odd ratios should be the same whether another alternative exists or not, which is obviously violated in this example.
Marginal Effects in Multinomial Logit Model

- \( \beta_{k1} \) can be interpreted as the marginal effect of \( X \) on the log odds-ratio of alternative \( k \) to the baseline alternative, \( 0 \).

- The marginal effect of \( X \) on the probability of choosing alternative \( k \) can be expressed as

\[
\frac{\partial \Pr(Y_i = k)}{\partial X_i} = \Pr(Y_i = k) \left[ \beta_{k1} - \sum_{j=0}^{K} \Pr(Y_i = j) \beta_{j1} \right]
\]

Hence, the marginal effect of \( X \) on alternative \( k \) involves not only the parameters of \( k \) but also the ones of all other alternatives.

- Note that the marginal effect need not have the same sign of \( \beta_{k1} \).
The estimation method is a direct extension of the maximum likelihood method for a binary response model.

Suppose that we observed $N_j$ number of $Y = j$, for $j = 0, 1, \ldots, K$, and $N = \sum_{j=0}^{K} N_j$.

The log-likelihood function from this data is written

$$
\log L \left( \{\beta_{k0}, \beta_{k1}\}_{k=1}^{K} \right) = \sum_{j=0}^{K} \sum_{i=1}^{N_j} \log \Pr (Y_i = j).
$$

The MLE of $\{\beta_{k0}, \beta_{k1}\}_{k=1}^{K}$ are found by maximizing the log-likelihood with respect to each of $\{\beta_{k0}, \beta_{k1}\}_{k=1}^{K}$. 
We analyze choice of dwelling between housing (H), apartment (A) and low-cost flat (F): for $k = H, A, F$

$$U_{ki} = \beta_{k0} + \beta_{k1} \text{Age}_i + \beta_{k2} \text{Sex}_i + \beta_{k3} \log \text{Income}_i + u_{ki}.$$
A brief Intro. of Nested Logit Model

- When IIA fails, an alternative to the multinomial logit model will be a multivariate probit model.
- A more useful alternative is **nested logit model**, which basically groups the alternatives into subgroups that allow the variance to differ across the groups while maintaining the IIA assumption within the groups.
- For example, it is useful to think of choice of transportation as a two-level choice problem. First, a person chooses between car and bus. If a bus is to be selected, then he chooses between red bus and blue bus.
- Thus, the probability of choosing red bus is

  \[ Pr(red\ bus) = Pr(red|bus)\ Pr(bus), \]

  which is one component in the likelihood function.
In the previous multinomial logit model, the choices were not ordered. For instance, we cannot rank car, bus or bicycle in a meaningful way.
Ordered Models I

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In some situations, we have a natural ordering of the outcomes even if we cannot express them as a continuous variable:

- (survey response) No / Somehow / Yes; Low / Medium / High.
- (unemployment) Unemployed / Part time / Full time.

We will use ordered (probit and logit) models to analyze these situations.
The data will be coded by usually assigning non-negative integer values:

\[ Y_i = \begin{cases} 
0 & \text{if No (Low, Unemployed)} \\
1 & \text{if Somehow (Medium, Part time)} \\
2 & \text{if Yes (High, Full time)} 
\end{cases} \]
Ordered Models II

- The data will be coded by usually assigning non-negative integer values:
  \[
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  \end{cases}
  \]

- As before, it is assumed that the outcome $Y_i$ is governed by a latent variable $Y_i^*$ such that
  \[
  Y_i^* = \beta_0 + \beta_1 X_i + u_i
  \]
  
  \[
  Y_i = \begin{cases} 
  0 & Y_i^* < 0 \\
  1 & 0 \leq Y_i^* < \mu \\
  2 & Y_i^* \geq \mu
  \end{cases}
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  $\mu$ is a threshold parameter that should be estimated along with $\beta_0$ and $\beta_1$. 
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\( \mu \) is a threshold parameter that should be estimated along with \( \beta_0 \) and \( \beta_1 \).

Depending on the assumption of distribution of error \( u \), the model is called \textit{ordered probit} or \textit{logit model}.
Ordered Probit Model

- We assume that $u_i$ follows independently and identically the standard normal distribution.

- Then the probability of each outcome is derived with the normal cumulative distribution function, $\Phi$.

  \[
  \begin{align*}
  \Pr(Y_i = 0) &= \Phi(-\beta_0 - \beta_1 X_i) \\
  \Pr(Y_i = 1) &= \Phi(\mu - \beta_0 - \beta_1 X_i) - \Phi(-\beta_0 - \beta_1 X_i) \\
  \Pr(Y_i = 2) &= 1 - \Phi(\mu - \beta_0 - \beta_1 X_i).
  \end{align*}
  \]

- And we just need to construct the likelihood function.

- In some statistical packages (STATA) $-\beta_0$ and $\mu - \beta_0$ are reported as two threshold values.
Marginal Effects

- As before, we need to be careful in interpreting the meaning of coefficients in the ordered model.
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- The marginal effects of $X$ on the choice probabilities are

$$\frac{\partial \Pr(Y = 0)}{\partial X} = -\beta_1 \phi(-\beta_0 - \beta_1 X_i),$$

$$\frac{\partial \Pr(Y = 1)}{\partial X} = \beta_1 \left[ \phi(-\beta_0 - \beta_1 X_i) - \phi(\mu - \beta_0 - \beta_1 X_i) \right],$$

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Environmental Econometrics (GR03)
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- If $X$ has a positive effect on the latent variable, then by increasing $X$, fewer individuals will choose outcome 0, $Y_i = 0$.
- Similarly, more individuals will choose outcome 2, $Y_i = 2$.
- In the intermediate case, the fraction of individuals will either increase or decrease, depending on the relative size of the inflow from outcome 0 and the outflow to outcome 2.
The attitudes toward environments in the survey before can be coded as

\[ Y_i = 0 \text{ (no concern)}, 1 \text{ (somehow)}, 2 \text{ (very concerned)} \]

We use the ordered probit model with age, sex, log income and smell as explanatory variables.

<table>
<thead>
<tr>
<th></th>
<th>Age</th>
<th>Sex</th>
<th>log income</th>
<th>smell</th>
<th>Threshold I</th>
<th>Threshold II</th>
</tr>
</thead>
<tbody>
<tr>
<td>Coeff.</td>
<td>0.021</td>
<td>0.023</td>
<td>0.274</td>
<td>0.363</td>
<td>0.096</td>
<td>2.984</td>
</tr>
<tr>
<td>Std. Err.</td>
<td>0.005</td>
<td>0.125</td>
<td>0.080</td>
<td>0.138</td>
<td>0.746</td>
<td>0.697</td>
</tr>
</tbody>
</table>

The computation of marginal effects and richer framework will be done in the tutorial class.