

## **Imran Rasul**

Professor of Economics  
Department of Economics  
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Date of Birth: 29th July 1974  
Gender: Male  
Citizenship: British

### **EMPLOYMENT**

Professor of Economics, University College London	October 2009
Associate Professor (Reader) of Economics, University College London	October 2007
Assistant Professor (Lecturer) of Economics, University College London	July 2005
Assistant Professor, University of Chicago Graduate School of Business	September 2002
Tutorial Fellow, London School of Economics	September 2000

Co-director, ESRC Centre for the Microeconomic Analysis of Public Policy (CPP), Institute for Fiscal Studies (IFS), 2013-  
Co-director, Entrepreneurship Research Program, International Growth Centre (IGC), 2013-  
Co-director, Human Capital Research Program, International Growth Centre (IGC), 2009-13

### **EDUCATION**

PhD Economics, London School of Economics (2003)  
Thesis title: Non-contractabilities in the Household - Theory and Evidence  
Principal Advisor: Professor Timothy Besley

M.Phil. Economics, Oxford University (1997)  
B.Sc. Economics, London School of Economics (1995)

### **FIELDS OF INTEREST**

Labor economics  
Development economics  
Public economics

[REPEC Page](#)  
[Google Scholar Page](#)

## **PUBLICATIONS**

**Nation-Building Through Compulsory Schooling During the Age of Mass Migration**, joint with Oriana Bandiera (LSE), Myra Mohnen (UCL) and Martina Viarengo (Geneva), forthcoming, *Economic Journal*.

**Measuring the Market Size for Cannabis: A New Approach Using Forensic Economics**, joint with Matthias Parey (Essex), forthcoming, *Economica*.

**Consumption and Investment in Resource Pooling Family Networks**, joint with Manuela Angelucci (Michigan) and Giacomo De Giorgi (FRBNY), forthcoming, *Economic Journal*.

**Management of Bureaucrats and Public Service Delivery: Evidence from the Nigerian Civil Service**, joint with Daniel Rogger (World Bank), forthcoming, *Economic Journal*.

Paper awarded the *Deutsche Bahn Prize for Outstanding Research in Organisation and Management*.

**Persuasion: A Case Study of Papal Influences on Fertility-Related Beliefs and Behavior**, joint with Vittorio Bassi (UCL and IFS), *American Economic Journal: Applied Economics*, October 2017, Vol. 9(4): 250–302.

**Labor Markets and Poverty in Village Economies**, joint with Oriana Bandiera (LSE), Robin Burgess (LSE), Narayan Das (BRAC), Selim Gulesci (Bocconi) and Munshi Sulaiman (BRAC), *Quarterly Journal of Economics*, May 2017, Vol. 132(2): 811-870.

**A Note on Charitable Giving by Corporates and Aristocrats: Evidence from a Field Experiment**, joint with Vittorio Bassi (UCL) and Steffen Huck (UCL and WZB), *Journal of Behavioral and Experimental Economics*, February 2017, Vol. 66: 104–111.

**Extrinsic and Intrinsic Motivations for Tax Compliance: Evidence from a Field Experiment in Germany**, joint with Nadja Dwenger (Max Planck Institute for Tax Law and Public Finance), Henrik Kleven (LSE) and Johannes Rincke (University of Erlangen-Nuremberg), *American Economic Journal: Economic Policy*, August 2016, Vol 8(3): 1–31.

Paper awarded the *Schmolders Prize, Verein für Socialpolitik* (Association of economists in Austria, Germany, and Switzerland).

**Reserve Price Effects in Auctions: Estimates from Multiple RD Designs**, joint with Syngjoo Choi (UCL) and Lars Nesheim (UCL), *Economic Inquiry*, January 2016, Vol. 54: 294-314.

**Blissful Ignorance? A Natural Experiment on the Effect of Feedback on Students' Performance**, joint with Oriana Bandiera (LSE) and Valentino Larcinese (LSE), *Labour Economics*, June 2015, Vol. 34: 13-25.

**The Impact of Ethnic Diversity in Bureaucracies: Evidence from the Nigerian Civil Service**, joint with Daniel Rogger (World Bank), *American Economic Review, Papers and Proceedings*, May 2015, Vol. 105(5): 457–61.

**Comparing Charitable Fundraising Schemes: Evidence from a Natural Field Experiment and a Structural Model**, joint with Steffen Huck (UCL) and Andrew Shephard (UPenn), *American Economic Journal: Economic Policy*, May 2015, Vol. 7(2): 326-69.

**Livestock Asset Transfers With and Without Training: Evidence from Rwanda**, joint with Jonathan Argent (IGC) and Britta Augsburg (IFS), *Journal of Economic Behavior and Organization*, December 2014, Vol. 108: 19-39.

**Crime and the Depenalization of Cannabis Possession: Evidence from a Policing Experiment**, joint with Jerome Adda (EUI) and Brendon McConnell (UCL), *Journal of Political Economy*, October 2014, Vol. 122: 1130-1202.

**Charitable Giving and Nonbinding Contribution-level Suggestions: Evidence from a Field Experiment**, joint with Maja Adena (WZB) and Steffen Huck (WZB & UCL), *Review of Behavioral Economics*, May 2014, Vol. 1(3): 275-293.

**Policing Cannabis and Drug Related Hospital Admissions: Evidence from Administrative Records**, joint with Elaine Kelly (IFS), *Journal of Public Economics*, April 2014, Vol. 112, pp 89-114.

**Team Incentives: Evidence From a Firm Level Experiment**, joint with Oriana Bandiera (LSE) and Iwan Barankay (UPenn), *Journal of the European Economic Association*, October 2013, Vol. 11(5), pp 1079-114.

**The Making of Modern America: Migratory Flows in the Age of Mass Migration**, joint with Oriana Bandiera (LSE) and Martina Viarengo (Geneva), *Journal of Development Economics*, Vol. 102, May 2013, pp 23-47.

**Field Experiments With Firms**, joint with Oriana Bandiera (LSE) and Iwan Barankay (UPenn), *Journal of Economic Perspectives*, Vol. 25, Number 3 (Summer 2011), pp 63-82.

**Matched Fundraising: Evidence From a Natural Field Experiment**, joint with Steffen Huck (UCL), *Journal of Public Economics*, Vol. 95 Issues 5-6, June 2011, pp 351-62.

**Heterogeneous Class Size Effects: New Evidence From a Panel of University Students**, with Oriana Bandiera (LSE), and Valentino Larcinese (LSE), *Economic Journal*, December 2010, Vol. 120, pp 1365-98.

**Transaction Costs in Charitable Giving: Evidence From Two Field Experiments**, joint with Steffen Huck (UCL), *The B.E. Journal of Economic Analysis & Policy*. Vol. 10 : Iss. 1 (Advances), Article 31, 2010.

**Intentions to Participate in Adolescent Training Programs: Evidence From Uganda**, joint with Oriana Bandiera (LSE), Robin Burgess (LSE), Markus Goldstein (World Bank), Selim Gulesci (LSE), and Munshi Sulaiman (LSE/BRAC), *Journal of the European Economic Association, Papers and Proceedings*, Iss. 8.2-3, pp 548-60, April-May 2010.

**Social Incentives in the Workplace**, joint with Oriana Bandiera (LSE), and Iwan Barankay (Warwick), *Review of Economic Studies*, April 2010, Vol. 77, pp 417-59.

**Family Networks and Schooling Outcomes: Evidence From a Randomized Social Experiment**, joint with Manuela Angelucci (Arizona), Giacomo De Giorgi (Stanford), and Marcos A.Rangel (Chicago), *Journal of Public Economics*, April 2010, Vol. 94, Iss. 3-4, pp 197-221.

**The Role of the Agent's Outside Options in Principal-Agent Relationships**, joint with Silvia Sonderegger (Bristol), *Games and Economic Behavior*, March 2010, Vol. 68, pp 781-8.

**Village Economies and the Structure of Extended Family Networks**, joint with Manuela Angelucci (Arizona), Giacomo de Giorgi (Stanford), and Marcos A.Rangel (Chicago), *The Berkeley Electronic Journal of Economic Analysis & Policy*, Vol. 9 : Iss. 1 (Contributions), Article 44, October 2009.

**Social Connections and Incentives: Evidence From Personnel Data**, joint with Oriana Bandiera (LSE), and Iwan Barankay (Warwick), *Econometrica*, July 2009, 77, pp 1047-94.

**Social Capital in the Workplace: Evidence on its Formation and Consequences**, joint with Oriana Bandiera (LSE), and Iwan Barankay (Warwick), *Labour Economics*, September 2008, 15, pp 725-49 (special issue on Firms and Employees).

**Household Bargaining Over Fertility: Theory and Evidence From Malaysia**, *Journal of Development Economics*, June 2008, 86, pp 215-41. [Lead article]

**The Economics of the Marriage Contract: Theories and Evidence**, joint with Niko Matouschek (Northwestern), *Journal of Law and Economics*, February 2008, 51, pp 59-110.

**Incentives for Managers and Inequality Among Workers: Evidence From a Firm Level Experiment**, joint with Oriana Bandiera (LSE) and Iwan Barankay (Essex), *Quarterly Journal of Economics*. May 2007, 122, pp 729-75.

**Marriage Markets and Divorce Laws**, *Journal of Law, Economics and Organization*, November 2006, 22, pp 30-69.

**Social Networks, and Technology Adoption in Northern Mozambique**, joint with Oriana Bandiera (LSE), *Economic Journal*, October 2006, 116, pp 862-902. [Lead article]

**The Economics of Child Custody**, *Economica*, February 2006, 73, pp 1-25. [Lead article]

**The Evolution of Cooperative Norms: Evidence From a Natural Field Experiment**, joint with Oriana Bandiera (LSE), Iwan Barankay (Essex), *Berkeley Electronic Journal of Economic Policy and Analysis: Advances*, 2006, 6, pp 1-28, (special issue on field experiments edited by John List). [Lead article]

**Social Preferences and the Response to Incentives: Evidence From Personnel Data**, joint with Oriana Bandiera (LSE) and Iwan Barankay (Essex), *Quarterly Journal of Economics* August 2005, 120, pp 917-62.

**Cooperation in Collective Action**, joint with Oriana Bandiera (LSE) and Iwan Barankay (Essex), *Economics of Transition*, July 2005, 13, pp 473-98, (special issue on institutions and economic performance).

### **WORKING PAPERS**

**Tackling Youth Unemployment: Evidence from a Labor Market Experiment in Uganda**, joint with Livia Alfonsi (BRAC), Oriana Bandiera (LSE), Vittorio Bassi (USC), Robin Burgess (LSE), Munshi Sulaiman (BRAC and StC) and Anna Vitali (UCL).

**Women's Empowerment in Action: Evidence from a Randomized Control Trial in Africa**, joint with Oriana Bandiera (LSE), Niklas Buehren (World Bank), Robin Burgess (LSE), Markus Goldstein (World Bank), Selim Gulesci (Bocconi) and Munshi Sulaiman (Save the Children).

**Hispanic-White Sentencing Differentials in the Federal Criminal Justice System**, joint with Brendon McConnell (Southampton).

**Management and the Effective Functioning of Bureaucracies: A Scientific Replication**, joint with Daniel Rogger (World Bank) and Martin J. Williams (Oxford).

## **BOOK CHAPTERS**

**Field Experiments in Labor Economics**, joint with John A.List, Chapter 2 in *Handbook of Labor Economics* Volume 4a, O. Ashenfelter and D. Card (editors), Elsevier, 2011, pp104-228.

**Extended Family Networks in Rural Mexico: A Descriptive Analysis**, joint with Manuela Angelucci (Arizona), Giacomo De Giorgi (Stanford), and Marcos Rangel (Chicago), *Institutional Microeconomics of Development*, edited by Timothy Besley and Raji Jayaraman, Cambridge: MIT Press, 2010, pp175-210.

## **REPRINTS**

**Matched Fundraising: Evidence From a Natural Field Experiment**, joint with Steffen Huck (UCL), reprinted in *Field Experiments*, edited by J.List and A.C.Samak, University of Chicago, and NBER, forthcoming [originally published in the *Journal of Public Economics*, June 2011].

**Social Preferences and the Response to Incentives: Evidence From Personnel Data**, joint with Oriana Bandiera (LSE) and Iwan Barankay (Essex), reprinted in *Field Experiments*, edited by J.List and A.C.Samak, University of Chicago, and NBER, forthcoming [originally published in the *Quarterly Journal of Economics*, August 2005].

## **IFS POLICY PAPERS**

**Reducing Risky Behaviours Through the Provision of Information**, joint with Haroon Chowdry (IFS) and Elaine Kelly (IFS), CUBeC report for Department of Education, March 2013.

**Tax and Benefit Policy: Insights from Behavioural Economics**, joint with Andrew Leicester and Peter Levell, IFS Commentary C125, July 2012.

**Behavioural Economics and Tax Reform**, joint with Andrew Leicester and Peter Levell, [IFS Observation](#), July 2012.

**Understanding School Financial Decisions**, joint with Rebecca Allen (IoE), Simon Burgess (Bristol) and Leigh McKenna (Bristol), Department for Education Research Report DFE-RR183, April 2012.

## **IGC POLICY PAPERS AND OUTPUTS**

**IGC Video and Blog Post: Tackling Extreme Poverty: Transforming the Lives of the Ultra-Poor**, 2016: <https://www.youtube.com/watch?v=DeE9Ki1VQZE&feature=youtu.be>; [blog post](#)

**IGC Evidence Paper: Firm Capabilities and Economic Growth**, various co-authors, December 2013.

**Livestock Asset Transfers With and Without Training: Evidence from Rwanda**, joint with Jonathan Argent (IGC) and Britta Augsburg (IFS), IGC and IFS Working Paper, July 2013.

## **OTHER POLICY PAPERS**

**[Sustainable Impact on Girls' Lives : Skills Development Programs for Adolescent Girls](#)**, World Bank, Africa Gender Policy Briefs.

**[Autonomy, Incentives, and the Effectiveness of Bureaucrats](#)**, VoxDev Article, joint with Daniel Rogger (World Bank) and Martin.J.Williams (BSG, Oxford)

[Labor Markets and Poverty in Village Economies](#), VoxDev Article, joint with Oriana Bandiera (LSE) and Robin Burgess (LSE), July 2017

**Evaluation of the Child Development Grant Programme**, Baseline Report, joint with Pedro Carneiro, Giacomo Mason and Lucie Moore, Prepared for DfID, August 2015.

**Managing Bureaucrats**, joint with Daniel Rogger (UCL and IFS), VoxEU, November 2013.

**Punjab Economic Opportunities Program, Phase 1 Baseline Report for Livestock**, joint with A.Q. Khan, S.Gulzar, D. Hollywood, H.Iqbal, and A.A.Lodhi, prepared for and presented to DfID Pakistan and the Livestock Department, Government of Punjab, Pakistan, December 2011.

**Evidence on Behavioural Change**, with Myra Mohnen (UCL), prepared for and presented to the House of Lords Science and Technology Committee, October/November 2010.

[Decriminalizing Cannabis: The Impact on Crime](#), VoxEU, October 2010;  
[Link to YouTube Video](#)

[The Impact of Class Size on the Performance of University Students](#) with Oriana Bandiera (LSE), and Valentino Larcinese (LSE), VoxEU, January 2010.

**Benchmarking Government Social Safety Nets Spending**, joint with Timothy Besley and Robin Burgess, framework paper for Social Protection Division, World Bank, August 2003.

**Food Security in Zambezia Province, Mozambique: A Baseline Survey**, joint with Jorge Gallego-Lizon, Movimondo Molisv Working Paper, 2001.

#### **REFEREING ACTIVITIES AND JOURNAL INVOLVEMENT**

American Economic Journal: Applied Economics; American Economic Journal: Economic Policy; American Economic Review; Berkeley Electronic Journals; Econometrica; Economica; Economic Journal; Economics Letters; Economics of Transition; Experimental Economics; Fiscal Studies; Industrial Relations; International Economic Review; Journal of African Economies; Journal of Applied Econometrics; Journal of Development Economics; Journal of Economic Behavior and Organization; Journal of Economic Literature; Journal of Economic Theory; Journal of the European Economic Association; Journal of Labor Economics; Journal of Law and Economics; Journal of Law, Economics and Organization; Journal of Political Economy; Journal of Public Economics; Oxford Bulletin of Economics and Statistics; Oxford Economic Papers; Quarterly Journal of Economics; Review of Economics and Statistics; Review of Economic Studies; Review of Labour Economics and Industrial Relations; Science; Social Science and Medicine; World Development.

Agricultural Technology Adoption Initiative (ATAI) Grants; ERC Starting Grants Evaluation Panel SH1: Individuals and Organizations (European Union); Economic and Social Research Council; JPAL PPE Review Board; J-PAL Crime and Violence Initiative Review Board; Leverhulme; Medical Research Council; National Science Foundation; Netherlands Organisation for Scientific Research (NWO); PEDL Major Grants; Royal Swedish Academy of Letters, History and Antiquities; Social Sciences and Humanities Research Council of Canada; Templeton Foundation; US-Israel Binational Science Foundation.

Co-Editor, [Journal of the European Economic Association](#), 2016-20  
Co-Editor, [Review of Economic Studies](#), 2009-13

Director, [Review of Economic Studies](#), 2014-2017  
Editorial Board, [Review of Economic Studies](#), 2006-17  
Editorial Board, [American Economic Journal: Applied Economics](#), 2007-9

### **DEPARTMENTAL PUBLIC SERVICE**

Co-organizer CREAM Applications of Economics Seminar Series, 2017-18  
Graduate Tutor, UCL Department of Economics, 2008-16  
ENTER Director, UCL Department of Economics, 2010-16  
M.Sc. Environmental and Resource Economics Program Director, 2008  
Co-organizer STICERD/UCL Development and Growth Seminar Series, 2006-14  
Junior Recruitment Committee, 2006-2008

### **UNIVERSITY PUBLIC SERVICE**

Steering Committee Member, Executive Masters in Public Administration, 2014-  
Selection Panel, UCL Scholarships (Shell Centenary, Celebration 60, Master's), 2009, 2012  
Academic Careers Forum, November 2011  
Selection Panel, Institute of Child Health, Research Associate in Health Economics, October 2009

### **OTHER PUBLIC SERVICE**

Scientific Committee Member, 6<sup>th</sup>, 7<sup>th</sup>, 9<sup>th</sup> and 10<sup>th</sup> Migration and Development Conferences, 2013, 14, 16, 17; Scientific Program Committee, Annual European Meeting of the Econometrics Society, Geneva 2016; Scientific Program Committee, Annual Meeting of the European Economic Association, Geneva 2016; JPAL Field Trials in Labor Economics Conference, Paris 2015; Programme Committee for the Annual Meeting of the European Economic Association (EEA) 2015; Program Committee for the Econometric Society European Meeting (ESEM) 2014, 2016, 2017; Scientific Committee Member, Norface Conference on Migration: Global Development, New Frontiers, 2013; Royal Economic Society Conference, Special Session Organized on the Economics of Illegal Markets, 2012; EEA Congress Programme Committee, 2012, 2013; Econometrics and Empirical Economics (EEE) Programme Committee of the Econometric Society European Meetings (ESEM), 2011; UCL Leverhulme Symposium on Population Footprints, Programme Committee, 2011; SOLE Programme Committee, 2010; Royal Economic Society Job Market Conference Committee Member, 2007; Conference Organizing Committees: Royal Economic Society Conference Committee Member 2006-2007.

Programme Co-Chair, European Meeting of the Econometric Society, 2017  
Programme Chair, Royal Economic Society Conference, 2013

Co-organizer, CEPR Labour-IGC Entrepreneurship Joint Workshop 2017  
Organizer, PEPA/CEMMAP Masterclass and Workshop on Social Networks, 2014.  
Co-organizer: IFS PhD Scholars Conference, 2013

RES Economic Journal Prize Committee, 2013  
Member, Council of the European Economic Association, 2012-2016  
Fellow, European Economic Association, 2017-  
ESRC Peer Review College, 2010-2019  
European Research Council Referee, 2008-2013  
BREAD Summer School Committee, 2008  
Evaluation Consultation Group, UK Ministry of Justice, 2012-  
Academic Panel, Growth Vouchers Scheme, BIS/Cabinet Office, 2013-  
Academic Member, Cross-Government Trial Advice Panel, Cabinet Office, 2015-18  
Steering Committee Member, Strengthening Research on the Civil Service, World Bank, 2015-



## **PUBLIC ENGAGEMENT/KNOWLEDGE TRANSFER TALKS**

Bright Club at Kew Gardens (Oct 2014); UCL Academy, Camden (Oct 2014); Royal Grammar School, High Wycombe (Jan 2015); Cambridge Society for Economic Pluralism (Feb 2015); UCL Lunchtime Research Grants Seminar (July 2015); Panels on Journal Publishing for Junior Researchers (BREAD Conference at Stanford, May 2017; ESRC Conference, June 2017, EEA Conference, August 2017); DFID Workshop on Fostering Enterprises in Low-income Countries, September 2017.

## **PHD THESIS EXAMINATION**

Bocconi; Cambridge University; Ecole Polytechnique; European University Institute; London School of Economics (2); Oxford University; University College London (5); University of Sussex; University of Warwick.

## **MEDIA COVERAGE**

Australian Financial Review, Daily Mail, Economist, Financial Times, Focus Magazine (Germany), Guardian, London Evening Standard, Slate Magazine, Telegraph, Times of London, Times of Singapore.

## **TEACHING EXPERIENCE**

<b>2014,16,18</b>	EBE Summer School, Munich	Evidence-based Economics
<b>2011</b>	CERP/CLEAR Executive Education Course	Program Evaluation
<b>2010-12</b>	University College London	PhD Workshop
<b>2010</b>	University College London	Graduate Behavioral Economics
<b>2009</b>	J-PAL/EBRD Executive Education Course	Program Evaluation
<b>2008</b>	RTN Masterclass	Personnel Economics
<b>2008</b>	BREAD Summer School	Education, Social Networks
<b>2005-</b>	University College London	Graduate Development Economics
<b>2005-2009</b>	University College London	Undergraduate Economic Policy Analysis
<b>2005-8</b>	University College London	Undergraduate Microeconomics
<b>2002-5</b>	University of Chicago GSB	MBA Microeconomics
<b>1997-2002</b>	London School of Economics	Graduate Econometrics
	London School of Economics	Graduate Development Economics
	London School of Economics	Graduate Course on Econometrics for Development Economics
	London School of Economics	Undergraduate Econometrics
	London School of Economics	LSE Summer School (development economics, intermediate microeconomics; economic perspectives on society)

Recent Teaching Evaluation Grades (overall students' satisfaction with the course):

Graduate Development Economics 2015/16: 4.03 out of 5

Graduate Behavioral Economics 2010/11: 4.44 out of 5

Graduate Development Economics 2010/11: 4.12 out of 5

Graduate Development Economics 2009/10: 4.20 out of 5

Graduate Development Economics 2008/9: 4.36 out of 5



## **GRADUATE STUDENTS ADVISED AND FIRST PLACEMENT**

### **AS PRIMARY ADVISOR**

<b>Expected 2021</b>	Andrea Smurra	
<b>Expected 2021</b>	Anna Vitale	
<b>Expected 2020</b>	Manuel Davila	
<b>Expected 2019</b>	Guillermo Uriz-Uharte	
<b>2017</b>	Vittorio Bassi	USC
<b>2017</b>	Arun Advani	Warwick
<b>2016</b>	Laura Litvine	Behavioural Insights Team (secondment)
<b>2015</b>	Brendon McConnell	Southampton
<b>2014</b>	Daniel Rogger	World Bank
<b>2014</b>	Marieke Schnabel	Private Sector (Geomatic, Denmark)
<b>2014</b>	Joao Montalvao Machado	World Bank
<b>2013</b>	Niklas Buehren	World Bank
<b>2011</b>	Abhishek Chakravarty	Essex
<b>2011</b>	Elaine Kelly	Institute for Fiscal Studies

### **AS SECONDARY ADVISOR**

<b>2016</b>	Myra Mohnen	Essex
<b>2016</b>	Bansi Malde	Kent
<b>2009</b>	Nithin Umapathi	World Bank Young Professionals Program
<b>2007</b>	Mare Sare	University of Cape Town
<b>2006</b>	Pierre-Emmanuel Ly	Williams College

### **PRE DOC RAS AND PLACEMENT**

<b>2012</b>	Sehr Syed	ODI Fellow (Liberia)
<b>2011</b>	David Hollywood	Government Economic Service (UK)
<b>2010</b>	Vittorio Bassi	UCL PhD (with IFS Scholarship)

### **HONORS, GRANTS AND SCHOLARSHIPS**

<b>2017</b>	World Bank i2i Implementation Grant: Civil Service Reform in Ghana [\$100,000; CI]
<b>2017</b>	British Academy Early Childhood Development Programme: Intergenerational Impacts of Asset Transfers in Bangladesh [£330,000, CI]
<b>2017</b>	British Academy Mid-Career Fellowship
<b>2017</b>	Economic Development and Institutions (EDI) Grant: Training for Productivity: An Experimental Evaluation of Civil Service Reform in Ghana [£100,000; CI]
<b>2017</b>	IGC Grant: Training For Productivity: An Experimental Evaluation of Civil Service Reform in Ghana [£100,000; PI]
<b>2017</b>	British Academy: GCRF Sustainable Development Programme Additional Funding [£18,000; PI]
<b>2017</b>	UCL Laidlaw Scholarship Project Supervisor [£10,000]
<b>2016</b>	IGC Grant: Training for Productivity: Relaxing the Constraints to Management and Productivity in the Civil Service [£9,000: PI]

- 2016** British Academy: GCRF Sustainable Development Programme [£341,000; PI]
- 2016** World Bank i2i: Improving Bureaucratic Information in the Civil Service of Pakistan [\$150,000; CI]
- 2016** IGC Grant: Training for Productivity: Relaxing the Constraints to Management and Productivity in the Civil Service [£10,000; PI]
- 2016** IGC Grant: The Design of Anti-Poverty Transfers to the Ultra-Poor: Asset Transfers or Cash Transfers? [£167,000; PI]
- 2016** Distinguished Visitor, Boston University
- 2015** ESRC Grant: Centre for the Microeconomic Analysis of Public Policy at the Institute for Fiscal Studies [£7.4mn; Co-Director]
- 2015** IGC Grant: Researching the Impact of Manager Characteristics in Bureaucracies [£20,000; PI]
- 2015** IGC Grant: How did Ebola Impact the Economic Lives of Adolescent Girls in Sierra Leone? [£50,000; PI]
- 2015** IGC Grant: The Effectiveness of Government Bureaucracy: A Study of the Ghanaian Civil Service [£150,000; PI]
- 2015** World Bank Grant: PPAF-CERP Project on In Kind versus Asset Transfers, Pakistan [\$250,000; PI]
- 2015** J-PAL Post Primary Education and Youth Initiatives Grant: Empowering Adolescent Girls: Evidence from a Randomized Control Trial in Sierra Leone [\$150,000; PI]
- 2014** GLM/LIC Grant: Asymmetric Information on the Skills of Workers and Matching in the Labor Market: Evidence from Uganda [£157,000; PI]
- 2013** Deutsche Bahn Prize for Outstanding Research in Organisation and Management (joint with Daniel Rogger), Prize Committee: A.Banerjee, G.Friebel and R.Gibbons.
- 2013** DfID Child Development Grants: Cash Transfers Pilot in Northern Nigeria, 2013-17, [£1.3mn, Impact Evaluation Team Leader]
- 2012** PEDL-IZA-DFID Grant: Easing Constraints for Small Firm Expansion in Uganda [£348,600; PI]
- 2012** ERC Starting Grant: The Economics of Mass Migration - Theory and Evidence [€1.1mn; PI]
- 2012** International Growth Center: Mapping Informal and Formal Providers on the Supply Side of the Livestock Market: Evidence from the Punjab Economic Opportunities Programme (PEOP), Pakistan [£38,500, Co-PI]
- 2012** Ministry of Justice, Payment by Results Pilot Programme [£58,951, Co-PI].
- 2012** UCL Provost's Strategic Development Fund for Small Research Grants in the Humanities [£7,195, PI].
- 2012** ATAI: Women Farmers and Barriers to Technology Adoption: A Randomized Evaluation of BRAC's Extension Program in Rural Uganda: [\$233,858, Co-I]
- 2012** BRAC, Mastercard Foundation and anonymous donors: Expansion of Small Firms and Job Creation for the Youth in Uganda, Uganda [\$1mn, Co-PI]
- 2011** Schoeller Senior Fellow 2011 [€50,000]: Understanding Illicit Behavior
- 2011** Briefing Paper for Nuffield Foundation on Behavioural Economics and Public Policy [£32,054, Co-applicant, PI: Andrew Leicester]
- 2011** Fund for Evaluation in Youth Employment, ILO: Grant for follow-up survey in Tanzania of adolescent girls for the evaluation of an entrepreneurship program [\$58,099, PI]
- 2010** UCL IMPACT Award [3-year PhD award]
- 2009** Centre for Understanding Behaviour Change, funded by the Department for Children, Schools and Families (Co-applicant, PI: Simon Burgess) [£2.5mn]
- 2008** Gender Action Plan (GAP), World Bank: Human Capital, Financial Capital, and the Economic Empowerment of Female Adolescents: Evidence from a Randomized

- Intervention (Co-PIs: Oriana Bandiera, Robin Burgess, Markus Goldstein, Selim Gulesci, Munshi Sulaiman) World Bank, \$300,000]
- 2008** British Academy Research Development Award: The Making of Modern America - Characteristics and Outcomes of Migrants to the United States 1892-1924 (Co-applicant, PI: Oriana Bandiera) [£149,437]
- 2008** CESifo Distinguished Affiliate Award
- 2008** Excellence in Refereeing Award, American Economic Review
- 2007** ESRC RES-000-22-1859: Social Connections, Sorting and the Productivity of Teams: Evidence from Combined Personnel and Survey Data [£80,305]
- 2007** ESRC RES-000-22-2182: Estimating the Social Consequences of the Decriminalization of Drugs on Crime, Accidents, and Educational Achievements (PI, Co-applicant: Jerome Adda) [£75,000]
- 2007** ELSE Grant: Charitable Giving
- 2007** IZA Young Labor Economist Award (joint with Oriana Bandiera and Iwan Barankay)
- 2005** ESRC RES-000-22-0785: Incentives, Social Preferences and Workers Productivity: New Empirical Evidence [£45,628]
- 2003** STICERD Grant: Incentives and Performance
- 2003** RES Small Grant: Incentives and Performance
- 1998-1999** LSE Economics Department Teaching Prize
- 1997-1999** LSE Research Studentship
- 1996** Master's Scholarship, Oxford University
- 1995-1998** ESRC Studentship

#### **SEMINAR AND CONFERENCE PRESENTATIONS**

- 2017/8** Bonn (2); CUHK; Columbia; Cornell; Georgetown; HKUST; IFS; NYU; Toronto; UCL (Political Science); Uppsala; World Bank; Yale; AEA Meetings (2); DfID-ODI Workshop on Fostering Enterprises in Low-income Countries, London; Development Workshop, Mannheim; BREAD/NBER Development Economics Meeting.
- 2016/7** Berlin; Bocconi (2); BU (2); Cambridge; Chicago; Chicago Booth; Columbia; Edinburgh; Essex; Michigan; Munich; NY Fed; Oxford; PSE; QMW; Toulouse; Warwick; Zurich; CEPR/IZA European Summer Symposium in Labour Economics; 8th Transatlantic Workshop on the Economics of Crime, Stockholm; Workshop on Firms in Emerging Markets, Jinan University; PPAF Policy Conference, Islamabad.
- 2015/6** Autonomia; Berkeley; BU; Chicago Harris; Frankfurt; Leuven; Maastricht; MIT/Harvard; Pompeu Fabra; Princeton; Seoul National University, Stanford (2); UCL (2); UIUC; World Bank; Zurich; GLM-LIC Conference on Labor Markets in Low-income Countries (World Bank); Micro-enterprises and SMEs Conference, Michigan; 7th Annual Transatlantic Workshop on the Economics of Crime, LSE; BRAC-IGC Conference on Tackling Extreme Poverty, LSE; Invited Session on Advances in Management and Productivity, EEA Annual Conference, Geneva; PEDL Workshop, London; BRAC-UNICEF Conference, Kampala; CEPR European Workshop on Entrepreneurship Economics, Stockholm; ENTER Jamboree, Madrid; Advances in Micro Development Economics Workshop, Barcelona GSE Summer Forum.
- 2014/5** Birmingham; IIES; INSEAD; LSE/UCL; Notre Dame; Oxford (Blavatnik School of Government); PSE/Sciences Po; Invited Session at LACEA/LAMES (Sao Paolo); INSEAD Center for RCTs Workshop, Abu Dhabi; Improving Productivity in Developing Countries Conference, Edepo IFS; Invited Session at the Royal Economic Society Conference, Manchester; World Bank IEGovern Conference, Istanbul; RIDGE/LACEA-PEG Workshop on Political Economy, Montevideo; Barcelona GSE Summer Forum (Migration, Political Institutions Sessions); CEPR Annual Public Economics Symposium (LSE); Workshop on Incentives, Preferences, and Management in Developing and Developed Countries, Tokyo.

- 2013/4** Berlin (WZB/DIW/ESMT); CEMFI; CREST (Paris); Ecole Polytechnique (Paris); IFS; Lisbon; Manchester; Oxford; Surrey; Toulouse; CEPR Workshop on Incentives, Management and Organisation, LSE; Human Capital and Productivity Workshop at Warwick; BREAD/NBER Fall Meeting in Cambridge, MA; IGC State Capabilities Session at Growth Week; IEA World Congress Invited Session; ZEW Family Economics Workshop; Measuring Management Conference at HBS; Charitable Giving: Theory and Evidence at Duke; Institutions in Historical Perspective Workshop at Cambridge; ILO Evidence Symposium on What Works in Labour Market Programs for Youth, Doha, Qatar.
- 2012/3** Amsterdam; Bergen; Bologna; CEU Budapest; Ente Einaudi, Rome; Essex ISER; IFS (2); Koc; Mannheim; Oslo; UCL Economists' Society; ULB; Uppsala; Vienna; ESRC Network Economics Conference, Oxford; Norwegian Research Council Conference on Labor markets, Families and Children, Austin Texas; CMPO Conference on The Economics of Public Service Reform; CMPO Political Economy Workshop.
- 2011/2** Bocconi; Cambridge; CERGE-EI, Prague; Chicago Booth; DFID; Michigan; Michigan State; Zurich; EEA (Malaga); Workshop on Cognitive and Non-cognitive skills over the Life Cycle, Research Centre for Education and the Labour Market (ROA), Maastricht; SITE Workshop on Institutions and Development; Festival of Economics, Trento.
- 2010/1** Aarhus; Chicago Harris School; Columbia Business School; GREQAM; Innsbruck; Max Planck Institute, Bonn; Milano-Bicocca; Munich; Paris School of Economics; Bank of Italy, Rome; Royal Holloway; UCL (JDI); Wharton; Yale; BRAC-IGC-IIG Conference (Dhaka); EOPP-STICERD Conference on Economic Foundations of Public Policy (LSE); Royal Economic Society Conference.
- 2009/10** Berlin; CEMMAP; Columbia; Duke; Essex; IFS; INSEAD; LSE; MIT/Harvard; Pompeu Fabra; St.Andrews; Sydney; Warwick; Zurich; EEA (Glasgow); CSAE Conference on Economic Development in Africa (Oxford); Natural Experiments and Controlled Field Studies Workshop (Munich); SIRE Conference (Edinburgh).
- 2008/9** Erasmus University; IFS(2); IZA; Middlebury; Oxford; Sabanci; CEPR/ESF Workshop on Micro-Finance and Entrepreneurship (Oxford); Conference on Relativity, Inequality and Public Policy at Edinburgh; EEA (Barcelona).
- 2007/8** Alicante; Bocconi; Collegio Carlo Alberto (Torino); Duke; Edinburgh; EUI (Florence); Lausanne; NY Fed; Oxford; St. Andrews; Sussex; UBC; Washington; Wellcome Trust Centre for Neuroimaging; CESifo Conference on Employment and Social Protection; EWEBE Conference in Lyon; IFN Stockholm Conference on Family, Children and Work; LACEA Conference in Bogota; Public Economics Conference (Warwick); Tinbergen Institute Conference; DTI.
- 2006/7** Autònoma; Berkeley; Caltech; Carlos III; CEMFI; Essex; LBS; LSE (2); Northwestern; Paris-Jourdan; Pompeu Fabra; QMW; Stanford; Toulouse; UCL; Warwick; Yale; CEPR/EUDN Development Economics Symposium in Paris; NBER SI 2007 Empirical Personnel Economics Workshop.
- 2005/6** Boston College; Bristol; CEMMAP; Cornell; IIES; IFS; Leicester; MIT/Harvard; NERA; SOAS; Tinbergen; UCL; Zurich; BREAD CESifo Conference in Venice; CEPR Economics of Labour Market Relations, Bergen; CEPR European Summer Symposium in Economic Theory 2006; Conference on the Analysis of Firms and Employees (Cafe 2006) Nuremberg; COST A23 Conference: ELSE Laboratory Experiments and the Field (LEaF) Conference, London; Evaluation of European Labour Market Programmes in Paris; FEMES2006; Marriage and Family: Complexities and Perspectives Conference at Cornell University; SITE Conference at Stanford; Utah Winter Business Economics Conference.
- Pre-2005** Berkeley; Bocconi; Bonn; BU; Brown; Chicago, Chicago GSB (5); Columbia; Essex (2); Haas at UC Berkeley; IEES Stockholm (2); IFS (2); LSE (2); Mannheim; Maryland; Michigan; Missouri-Columbia; Northwestern; Princeton; Stanford; Stanford GSB; Toronto; Warwick; World Bank (2); UCL; Yale (2); Yale SoM; ELSE Laboratory Experiments and the Field (LEaF) Conference; CEPR Public Policy Symposium, Paris; CEPR Conference on Organizational Behavior, Structure and Change in Toulouse; ESPE Conference, NYU; NEUDC in Cornell.

## **KEYNOTE/INVITED LECTURES**

- 2018** Keynote Lecture - Organizational Economics Workshop, ANU
- 2017** Keynote Lecture - TCD/CEPR/LSE Workshop on Development Economics, Dublin
- 2017** Keynote Lecture - 13th IZA Conference on Policy Evaluation, Bonn
- 2017** Doctoral Conference in Economics, Sussex
- 2016** Human Capital and Economic Development Conference, Seoul
- 2015** Winter School at the Delhi School of Economics, New Delhi
- 2015** Workshop on Incentives, Preferences, and Management in Developing and Developed Countries, Tokyo
- 2015** JPAL Field Trials in Labor Economics Conference, Paris
- 2014** Field Days: Experiments Outside the Lab Conference, Rotterdam
- 2014** CESifo Area Conference on Employment and Social Protection (ESP2014), Munich
- 2014** Royal Economic Society PhD Conference, London
- 2013** CMPO Conference on Political Economy of Public Service Delivery, Bristol
- 2013** Norface Migration Conference: Global Development, New Frontiers, UCL
- 2013** Annual Norwegian National Meeting, Stavanger
- 2012** Biennial Conference of the Hong Kong Economic Association
- 2012** CHILD-RECent Economics of the Family Conference, Modena
- 2012** Migration and Development Conference, Paris
- 2011** Experimental Labor Economics Workshop, Vienna
- 2011** Workshop on Prosocial Behavior, Southampton
- 2011** NORFACE-CEPR Conference on Migration, Vienna
- 2010** YEN/ILO Evaluation Clinic: Youth Entrepreneurship in Sub-Saharan Africa, Nairobi
- 2010** Brazilian Meeting of the Econometric Society, Salvador
- 2009** Revista de Economía Aplicada Lecture, Spanish Economic Association Meeti.

## **AFFILIATIONS**

[American Economic Association](#), Member

[Bureau for Research and Economic Analysis of Development](#), Fellow

[Centre for Economic Policy Research](#), Research Fellow (Public Policy and Development Economics Programs)

[Centre for Economic Research, Pakistan \(CERP\)](#) , Research Fellow

Center for Evaluation and Development in Mannheim, Research Fellow

[Centre for Research and Analysis of Migration](#), Research Fellow

[Centre for Research in Microeconomics](#), Research Fellow

[CESifo](#), Fellow

[Econometric Society](#), Member

[ESRC Centre for Economic Learning and Social Evolution](#), Research Fellow

[European Development Economics Network](#)

[European Economic Association](#), Member and Fellow

[Innovations for Poverty Action](#), SME Initiative, Research Affiliate

[Institute of Fiscal Studies](#), Research Fellow, Co-Director, ESRC Centre for the Microeconomic Analysis of Public Policy

[International Growth Centre](#), Research Co-Director for Human Capital Program

[IZA](#), Research Fellow

[Jameel-Poverty Action Lab \(JPAL\)](#) Europe, Member

[Research Centre for Education and the Labour Market](#), ROA Maastricht University, Fellow 2011-14

[Royal Economic Society](#), Member

[Society of Labor Economists](#), Member