Hang Ren

School of Management, University College London, Level 38, 1 Canada Square, London, E14 5AA, UK MIT Sloan School of Management, 30 Memorial Dr., Cambridge, MA, 02142, US +1-857-777-8352 (before Dec. 2017) | +44-741-921-1612 (after Dec. 2017) hang.ren.13@ucl.ac.uk | http://www.homepages.ucl.ac.uk/~uceihre/

EDUCATION

- 2018 (exp.) Ph.D. in Operations and Technology, with full scholarship School of Management, University College London. Thesis topic: Consumer behavior in operations management. Supervisors: Tingliang Huang and Kenan Arifoglu.
 2017 Visiting student (fall semester) - MIT Sloan School of Management.
- Research topic: The Impact of Social Learning on Consumer Subsidies for Green Technology Adoption (with Tingliang Huang and Georgia Perakis).
- 2014 MRes in Management Science and Innovation, with Distinction School of Management, University College London.
- 2013 Combined BEng and MEng in Electrical Engineering, with National Graduate Scholarship Xi'an Jiaotong University.

Research Interest

Consumer behavior in operations management; Service operations; Retail operations; Healthcare operations; Sustainable operations management; Operations & marketing interface.

PAPERS

Under Review or Revision

- [1] "Managing Service Systems with Unknown Quality and Customer Anecdotal Reasoning." with Tingliang Huang and Kenan Arifoglu. Job market paper. Conditionally accepted (minor revision) at *Production & Operations Management*.
 Finalist, 2016 INFORMS Service Section Best Student Paper Award Competition.
- [2] "Opaque Selling and Last-Minute Selling: Revenue Management in Vertically Differentiated Markets," with Tingliang Huang. Invited for 2nd-round review at *Marketing Science* (major revision).

Work-in-Progress

- [3] "Showrooming, Competition, and Product Return Policies," with Tingliang Huang, Christopher Tang, and Ying-Ju Chen. Analysis-in-progress.
- [4] "Readmission Reduction Programs with Yardstick-Competing Hospitals," with Tolga Tezcan and Kenan Arifoglu. Analysis completed and first draft in progress.

- [5] "The Impact of Social Learning on Consumer Subsidies for Green Technology Adoption," with Tingliang Huang and Georgia Perakis. Analysis-in-progress.
- [6] "Closing the Movie Release Window? The Role of Consumers' Word-of-Mouth," with Esma Koca and Tingliang Huang. Analysis-in-progress.

Invited Review Paper

[7] "Modeling Customer Bounded Rationality in Operations Management: A Review and Research Opportunities," with Tingliang Huang. Forthcoming at *Computers & Operations Research*.

AWARDS AND HONORS

- 2016 Finalist, 2016 INFORMS Service Science Section Best Student Paper Award Competition.
- 2016 First Prize, 3-Minute Thesis Contest, School of Management, University College London.
- 2013 Full MRes/PhD Scholarship, School of Management, University College London.
- 2013 National Graduate Scholarship, Xi'an Jiaotong University.
- 2013 National Outstanding Graduate Student Award Xi'an Jiaotong University.
- 2009 National Endeavor Scholarship, Xi'an Jiaotong University.
- 2007-09 Siyuan Scholarship (per annum), Xi'an Jiaotong University.
- 2007-09 Outstanding Undergraduate Student Award (per annum), Xi'an Jiaotong University.
- 2006 First-class Freshman Scholarship, Xi'an Jiaotong University.

CONFERENCE PRESENTATIONS AND INVITED TALKS

Managing Service Systems with Unknown Quality and Customer Anecdotal Reasoning

- 2017 Annual Behavioral Operations Conference at MIT, Boston, MA; POMS Annual Conference, Seattle, WA; Research Day in Operations and Management Science, London, UK.
- 2016 INFORMS Annual Meeting, Nashville, TN; Trans-Atlantic Doctoral Conference, London, UK.
- 2015 INFORMS Annual Meeting, Philadelphia, PA; POMS Annual Conference, Washington DC.
- 2014 INFORMS Annual Meeting, San Francisco, CA.

Opaque Selling and Last-Minute Selling: Revenue Management in Vertically Differentiated Markets

- 2017 POMS Annual Conference, Seattle, WA.
- 2016 INFORMS Annual Meeting, Nashville, TN.

2015 INFORMS Annual Meeting, Philadelphia, PA; POMS Annual Conference, Washington DC.

Showrooming, Competition, and Product Return Policies

- 2016 INFORMS Annual Meeting, Nashville, TN.
- 2015 INFORMS Annual Meeting, Philadelphia, PA.

TEACHING

School of Management, University College London

2015- Decision & Risk Analysis (MSc Management and BSc/MSc core) - instructor and teaching assistant.

London Business School

- 2014- Project Management (MBA elective) teaching assistant.
- 2016- Decision & Risk Analysis (EMBA elective) teaching assistant.

London School of Economics and Political Science

2017 Operations Management (MiM core) - tutorial instructor.

AFFILIATIONS

Member of Institute for Operations Research and Management Sciences (INFORMS); Manufacturing and Service Operations Management Society (M&SOM); Production & Operations Management Society (POMS).

PROFESSIONAL EXPERIENCE

- 2012-13 GRE & TOEFL teacher, with professional training and extensive teaching experience, New Oriental Education & Technology Group, Xi'an, China.
- 2011-12 Editor, Guokr.com.

REFERENCES

| Tingliang Huang | Kenan Arifoglu | Tolga Tezcan |
|------------------------------|----------------------------|------------------------|
| Assistant Professor | Assistant Professor | Associate Professor |
| Operations Management | Operations & Technology | Management Science & |
| Department | Group | Operations Group |
| Carroll School of Management | School of Management | London Business School |
| Boston College | University College London | Regent's Park, |
| Chestnut Hill, | Level 38, 1 Canada Square, | London, NW1 4SA, |
| Boston, MA 02467, | London E14 5AA, | United Kingdom |
| United States | United Kingdom | +44-207-000-8837 |
| +1-617-552-1650 | +44-203-108-1115 | ttezcan@london.edu |
| tingliang.huang@bc.edu | k.arifoglu@ucl.ac.uk | |